

JOE SCHMIT

Silent Impact[®]

*If you want a speaker who makes an impact,
you want Joe!*





Silent Impact

Through research, Joe has discovered the “we make our biggest impressions when we are not trying to be impressive.” That is what Silent Impact is all about. Your success and happiness are not related to your title or how many awards you have won, but to the impact you have on others. If there was a going-away party tonight at your office, which person would bring the biggest crowd? The person you just identified is keenly aware of the impact he or she is making on others. Joe will teach you how to ramp up your influence so you make better connections, stronger relationships, and win more often.

Keynote Speaker

A dynamic speaker with the right blend of humor can turn an ordinary keynote into an unforgettable event. Let Joe Schmit help you hit a home run! He is a natural storyteller who knows how to engage his audience in a way that leaves them feeling inspired. Joe customizes his presentations to meet your goals and delivers a relevant and tangible message.

Breakouts and Team Building Sessions

Joe has over thirty years of experience as a television broadcaster, and with that comes a knack for asking the right questions and helping people of different personalities come together for a common purpose. He will take your team through interactive, fast-paced sessions that can change the culture of your group or organization. Joe has even developed a year-long program to keep the momentum going. The Silent Impact mindset is a game changer. In business, cash follows creativity but it also follows those who have mastered “Silent Impact.”

Join others in the Silent Impact Movement





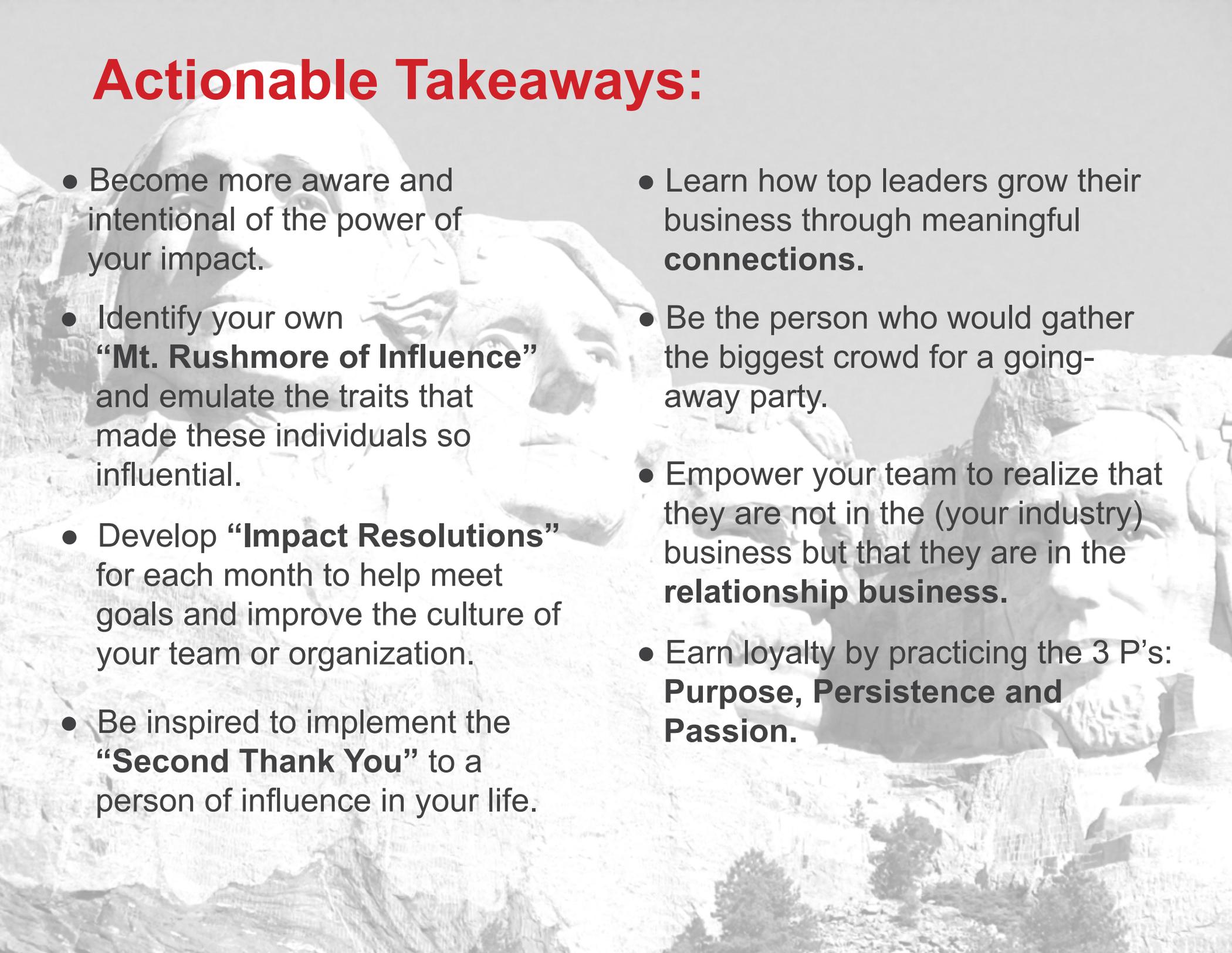
**“No wonder we
have had you
back 4 times.
You make an
impact!”**

- Grand Casino Meeting Planner

**Meetings and Conventions
Magazine named Joe one of the
favorite speakers of 2015.**

(voted on by meeting planners)

Actionable Takeaways:



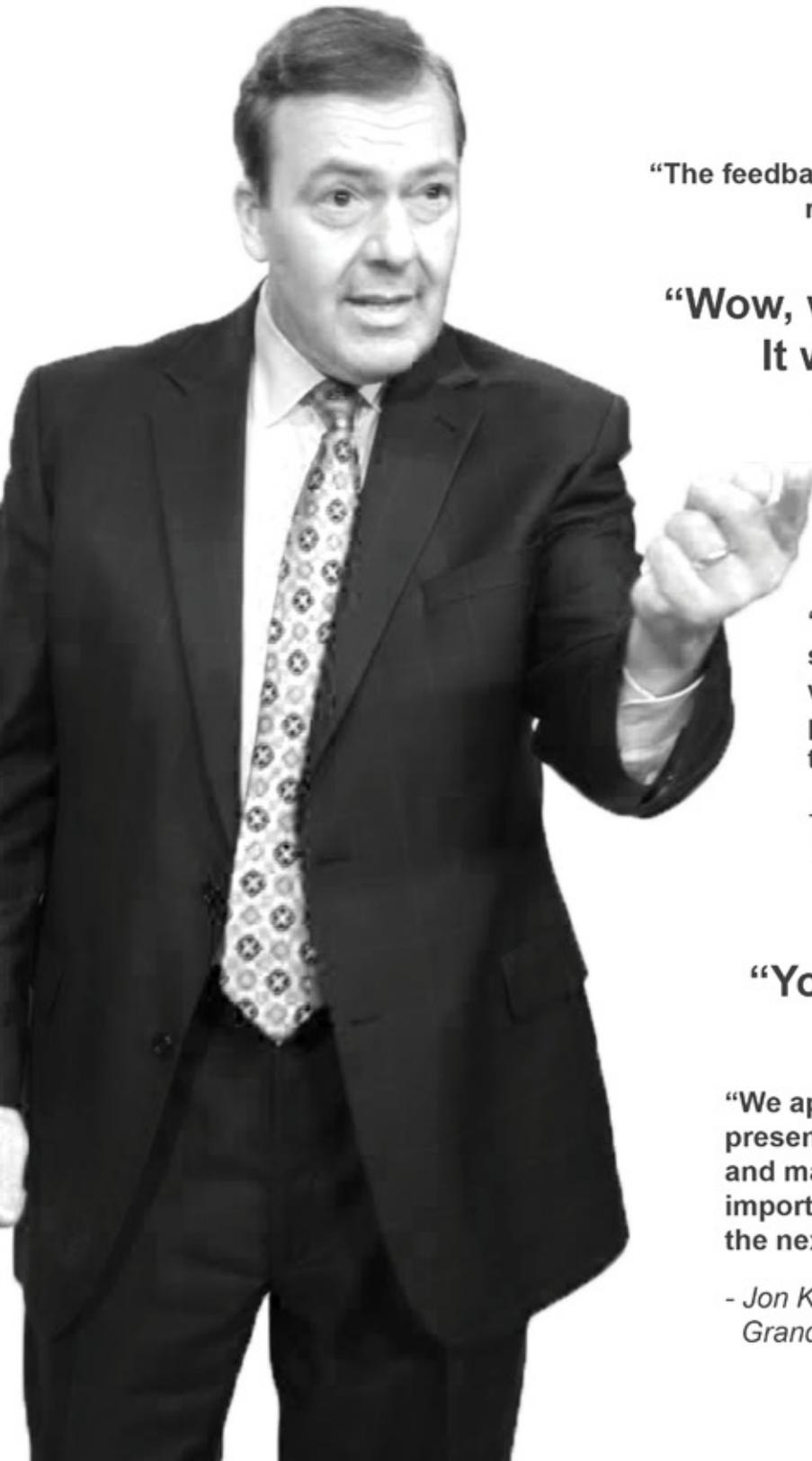
- Become more aware and intentional of the power of your impact.
- Identify your own **“Mt. Rushmore of Influence”** and emulate the traits that made these individuals so influential.
- Develop **“Impact Resolutions”** for each month to help meet goals and improve the culture of your team or organization.
- Be inspired to implement the **“Second Thank You”** to a person of influence in your life.
- Learn how top leaders grow their business through meaningful **connections.**
- Be the person who would gather the biggest crowd for a going-away party.
- Empower your team to realize that they are not in the (your industry) business but that they are in the **relationship business.**
- Earn loyalty by practicing the 3 P’s: **Purpose, Persistence and Passion.**

Meet Joe

Joe Schmit is an author, award-winning sports broadcaster with KSTP-TV, community leader, and popular keynote speaker. His book, *Silent Impact: Stories of Influence Through Purpose, Persistence & Passion* has won numerous awards, and Joe received the 2015 Next Level Award by the National Speakers Association, Minnesota chapter. He has covered every major sporting event in the past three decades and has interviewed the biggest names in sports. Joe has won seventeen Emmys from the National Television Academy, was honored with a National Headliner Award in 2001, and is also a regular on 1500 ESPN radio.

Joe is a long-time youth mentor, committed to advocating for a number of community organizations, with Big Brothers and Big Sisters at the top of the list. He is a past president and board member of the Big Brothers and Big Sisters of the Greater Twin Cities. He has raised over \$3 million for the organization through the Joe Schmit Celebrity Golf Tournament which had a sixteen-year run. He was the winner of the 2000 Jim Kelly Distinguished Service Award from Big Brothers and Big Sisters, the winner of the 2001 Odyssey Award for commitment to youth mentorship, and the 2005 Juvenile Diabetes Research Fund (JDRF) Community Leader of the Year. He is past president and board member of the Fairway Foundation and has contributed time to many other charitable organizations. Joe and his wife Laura chaired a \$5 million capital campaign for VEAP, the largest food shelf in Minnesota.





Raving Recommendations

“The feedback for your keynote was off the charts. Not only did you receive excellent ratings across the board, attendees raved about how much they took from your presentation.”

*- Cheryl Smith
Care Providers*

**“Wow, what a true inspiration you are!!!
It was a privilege to be in your
audience this morning.”**

*- Dana J Andersen
Securian*

“Your presentation drew the audience from the start and held their attention for the full hour as we laughed, learned and were inspired. Your presentation was one of the finest we’ve had in the ten years of the Radiology Symposium.”

*-Kevin Seisler
Mayo Clinic*

“You were terrific and I plan to use you more with the organizations that I am involved with.”

*- Dan Stoltz
CEO Spire Credit Union*

“I’m not sure words can describe how appreciative we are for your message and for you! We even had 300 people watch your presentation on our Facebook page.”

*- Bobbie Jo Cummings
Bailiwick*

“You helped reignite the mission for our staff.”

*- Nancy Baldrica
Nexus*

“We appreciated the way you customized the presentation to our audience of hotel owners and managers to really make them feel important. Everybody was talking about you the next day!”

*- Jon Kennedy
Grandstay Hospitality, LLC*

“Thank you for speaking at our Character Conference. You were the highest rated presenter at the event and we have had some great speakers!”

*- Deborah Edwards
Positive Coaches Alliance*

Contact Joe

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